GeM Signs MoU with TICCI to Expand Public Procurement Opportunities for Tribal Entrepreneurs

Partnership to Strengthen Onboarding, Capacity Building and Market Access for Tribal Businesses Through GeM

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Government e Marketplace (GeM), the national public procurement portal, has signed a Memorandum of Understanding (MoU) with the Tribal Indian Chamber of Commerce and Industry (TICCI) on 20 November 2026 to strengthen the participation of tribal entrepreneurs and enterprises in government procurement. The collaboration aims to connect tribal businesses with public procurement opportunities through targeted outreach, capacity building, onboarding assistance and sustained handholding support.

The MoU was signed by Additional CEO, GeM, Shri Ajit B. Chavan, and Founder and Chairman, TICCI, Shri Sudhakar Dharavath, formalising the partnership to promote awareness, capacity building and greater participation of tribal entrepreneurs in public procurement through GeM.

Speaking about the collaboration, CEO, GeM, Shri Mihir Kumar said, “This partnership with TICCI is an important step towards expanding public procurement opportunities for tribal entrepreneurs. We aim to strengthen their awareness, build capabilities and enable greater inclusion on GeM and further improve their participation in GeM’s transparent and inclusive procurement ecosystem.”

Under the MoU, TICCI will identify and mobilise tribal entrepreneurs, facilitate regional and national outreach programmes, provide field-level support and develop a network of trainers and mentors. GeM will support these efforts through training resources, onboarding facilitation, capacity-building initiatives and appropriate issue-resolution mechanisms. Both organisations will also work together to develop action plans, monitor progress and incorporate feedback from entrepreneurs to improve participation.

At the MoU signing, Shri Ajit B. Chavan said, “This partnership will help take GeM closer to tribal entrepreneurs through focused outreach, training and handholding, enabling greater access to government procurement opportunities.”

The collaboration reinforces GeM's commitment to making public procurement more inclusive by enabling enterprises from diverse backgrounds to participate in the national procurement ecosystem and access opportunities for business growth.

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Abhishek Dayal/ Shabbir Azad/ Abhimanyu Panwar

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