

SAIL sharpens strategic priorities for FY27, reinforces market position and sustainability amid global volatility

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Steel Authority of India Limited (SAIL) has outlined its strategic priorities for FY27, building on the strong momentum of FY26. The Company is prioritizing an increase in the share of value-added and special steel products with sharper focus on customer engagement and cost optimization. At the same time, it remains firmly committed to its volume expansion plans, which are aligned with the Government's vision of Viksit Bharat@2047. This comes at the back of company's recent announcement of its FY'26 financial results.

Notwithstanding several challenges arising out of emerging global volatility, SAIL delivered a robust EBITDA growth of 11.75% in FY26 over corresponding period last year. The company's Profit After Tax (PAT) and Profit Before Tax both surged by ~50% and ~ 44% respectively during FY26 while simultaneously reducing debt by Rs 8148 crore over CPLY.



Commenting on the outlook, SAIL Chairman & Managing Director Dr. Ashok Kumar Panda said, "Our performance in FY26 reflects the combined effect of marketing initiatives, production improvements, efficiency gains and better financial strategies, which have strengthened both the top line and bottom line. The company's financial health is sound and with strong group synergy, we are well-positioned to achieve our FY27 targets." He further added, "Going forward, our emphasis will remain on customer focus, cost

optimization and expanding our portfolio of special steels to support India's growing infrastructure and industrial needs. At the same time, we will continue to reduce working capital borrowings, which have already contributed to a significant improvement in profitability.”

During FY26, SAIL undertook a series of initiatives that enhanced its competitiveness and resilience. These included expanding retail networks, customer outreach & delivery innovations, export & market diversification, modernizing warehouses, diversifying product offerings, improving techno-economic parameters and brand promotions among others.

Focusing on becoming a more sustainable steelmaker and committing to the environmental goals, the company also achieved best-ever techno-economic parameters in areas such as coke rate, fuel rate, blast furnace productivity and specific energy consumption, reflecting continuous operational excellence. In addition, 28 new products were developed, enlarging SAIL's product basket and reinforcing its ability to serve diverse customer segments. Together, these measures reinforced the Company's market position and laid the foundation for sustained growth. Looking ahead, SAIL remains committed to the path of sustainable steelmaking, adopting more environment-friendly technologies and achieving growth in profitability.

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