

SAIL posts best-ever Apr'25 – Feb'26 Sales, expands product portfolio with reintroduction of chequered plates

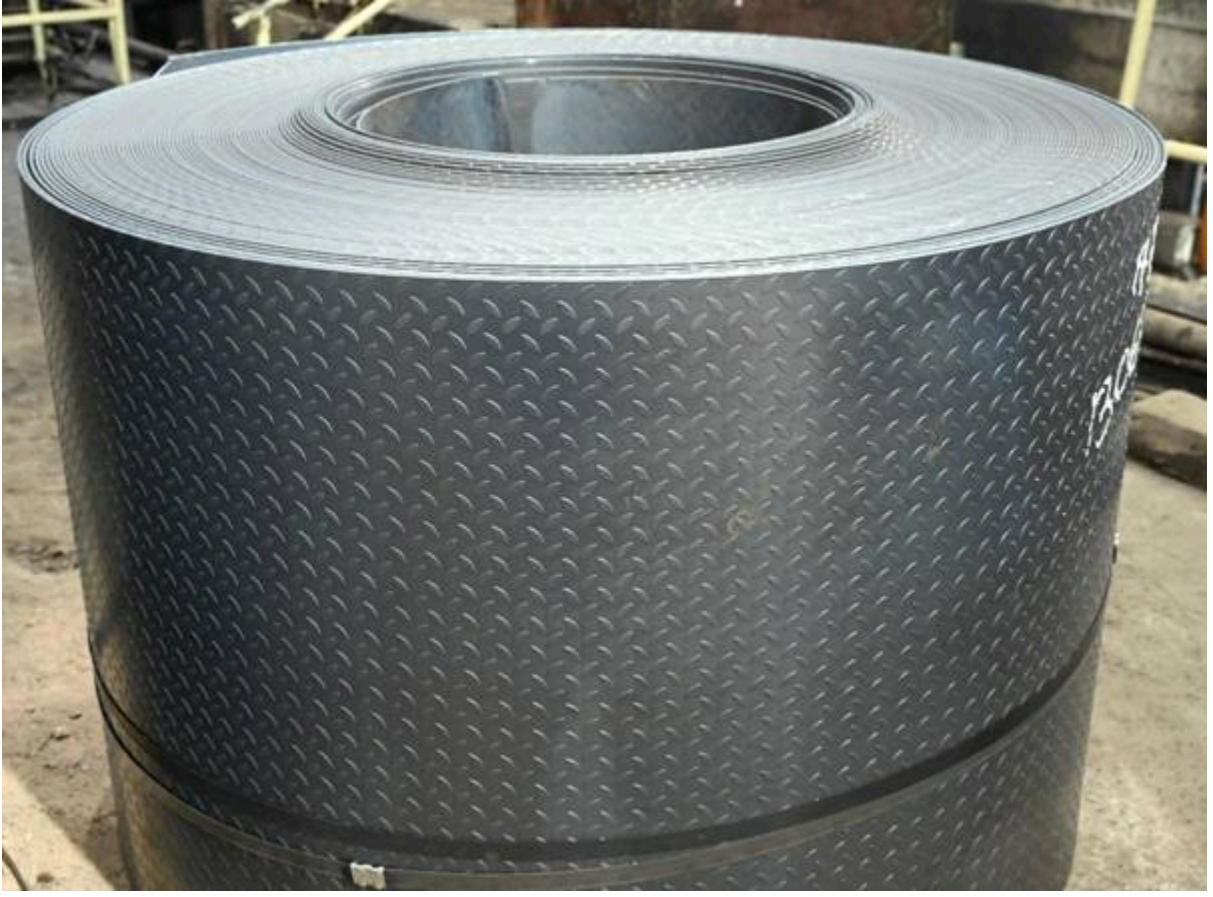
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Steel Authority of India Limited (SAIL), the largest public sector steel producing Maharatna company, has clocked the best ever sales in FY'26 during the Apr - Feb (11 month) period. The company achieved record total sales of 18.24 million tonnes (MT), registering a 14% year-on-year (y-o-y) growth. During the same period, SAIL also achieved the highest ever cash collection of Rs 1.11 lakh crore reflecting a 10% y-o-y growth. The retail sales, stockyard sales and door deliveries all witnessed significant improvement during the period, underlining company's strong customer-centric approach.



In February 2026, the company achieved total sales of 1.58 MT. The company reduced its inventory by 1.05 lakh tonnes compared to January 2026 and lowered its borrowings by Rs 1000 crore.

Responding to specific market requirements, SAIL has reintroduced the production of chequered plates, catering to the demand from relevant sector. For the first time, chequered plates are being produced from SAIL's Bokaro Steel Plant located in Jharkhand.



Commenting on these, Dr AK Panda, Director (Finance) with additional charge of Director (Commercial) said, “We are ready to adapt and grow with the market. By managing inventory and working capital smartly, we are showing financial discipline that strengthens the company’s foundation. At the same time, our record sales and cash collections are proof of the trust our customers place in us.”

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